

Winter 2023 Lower-Level Degree Breadth Electives								
Course Code	Course Title	Category	Course Description	CRN	Day	Start Time	End Time	Room
ANTH 10000	Introduction to the 4-Fields of Anthropology	Culture, Arts, Humanities & Self	Anthropology is the study of humans from our evolutionary origins ~65 million years ago as very simple primates, through to today. Traditional Anthropology focuses on using 4-Subfields to study humans. These are Archaeology, Evolutionary Anthropology, Linguistics and Socio-Cultural Anthropology. In this course we will examine the past and present history of humans using a 4-field anthropological lens. Students will learn about primate and human evolutionary history, use archaeology to study what our ancestors left behind, the origins and evolution of language and finally, about our species' socio-cultural nature that can be seen as defining humanity. We will conclude the course with some reflections about the future of humanity and how Anthropology can help lead us to a more sustainable future.	11668	Friday	810	1000	A319
PHIL 10000	Ideas that Matter: An Introduction to Ancient Greek Philosophy	Culture, Arts, Humanities & Self	Description: Ancient Greek philosophy is the first chapter of Western philosophy, and in many ways an unparalleled one. We will discuss the emergence of Western thought (philosophy and science) about 2600 years ago in the city of Miletus. Then we will study the philosophers who followed: Parmenides, the Sophists, Socrates, Plato and Aristotle, among others. Some of the questions we are going to explore are: What is the nature of reality? What does it take to know something? What is man's place in the universe? What is the best political system? What is a life worth living? We shall attempt to find answers through lectures and class discussion. Students will be evaluated by a variety of written assignments, discussions, and tests.	15574	Wednesday	1010	1200	A319
PSYC 10003	Introduction to Psychology	Culture, Arts, Humanities & Self	Following a brief history of psychology, this course introduces students to the basic concepts and issues of modern psychology including the scientific study of behaviour, motivation and emotion, learning, memory, sensation and perception, the biological basis of behaviour, psychological disorders and their treatments, and social psychology. Connections to everyday experiences will ground the exploration of psychology through student-centred learning activities.	14464	Online - Asynchronous			

Winter 2023 Upper-Level Degree Breadth Electives								
NOTE: To be eligible to register in an upper level breadth course, students must have already successfully completed two lower level breadth courses in any category.								
Course Code	Course Title	Category	Course Description	CRN	Day	Start Time	End Time	Room
MGMT 32005	Principles in Marketing Sales	Society and Commerce	This course is intended to give the student a practical overview and understanding of the marketing and selling processes. In any business, marketing and sales are key components whereby activities are designed to generate and facilitate exchanges between organizations as well as with end users. Material to be covered will include the controllable elements of the marketing mix, uncontrollable environmental factors, marketing research, segmentation, targeting and positioning. Students will also gain valuable insights in buying behaviour, persuasive communication, needs analysis, sales presentation techniques, handling objections, and the customer relationship	14081	Friday	1310	1600	SW213
SOCI 20001	Issues in Sociology	Society and Commerce	This course expands on sociology's unique perspectives, key concepts, and modes of exploring the social world. Issues in sociology will explore the interaction of people with each other and various social groups. Students will explore social stratification, poverty, group dynamics, government and power, media and technology, aging, urbanization, the environment, and social change.	14610	Online - Asynchronous			

For more information regarding breadth categories and levels please visit: <https://durhamcollege.ca/academic-faculties/faculty-of-liberal-studies/degree-breadth-faculty>